

ON LOCATION

Nick Di Donato has been at the forefront of Toronto's urban development ever since founding Liberty Entertainment Group three decades ago. We talk about the latest in his roster of distinctive restaurants and venues for events, and cultivating our city's capabilities to play host.

We're sitting here in Casa Loma, a venue you've managed for the city for two years. What opportunities has this created as a space for corporate events?

I think Casa Loma provided us the greatest opportunity we've had since I started in this business. It is one of the most specular event venues, not just in Canada, but in North America. How many other castles are there? It has just been fully restored on the exterior, by the city, and on the inside, by us.

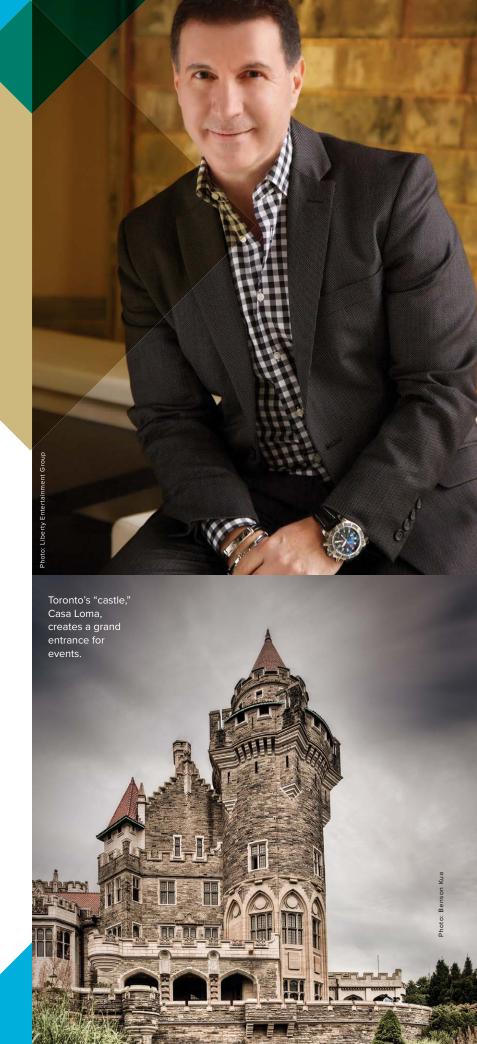
It was run by a Kiwanis group for 75 years. Few of the people we cater to would have ever been here. In that sense, it's the city's best-kept secret: historic, but brand new.

How do you balance public access with exclusivity for private groups?

Casa Loma is a significant tourist attraction in Toronto and we've augmented that experience.

We added an antique car exhibit that brings its history to life. We've introduced probably North America's best escape game as an attraction: you escape an actual castle tower at Casa Loma. It can't get any more real.

We've also augmented event spaces, adding kitchens to



improve service and investing about \$7 million into infrastructure. For example, Casa Loma was never air-conditioned. It's a \$2-million process to execute—but elevates the experience substantially.

You have invested in other Toronto landmarks as well.

I have a passion for historical structures. The Courthouse, one of Toronto's first courthouses, was one of my properties. The Rosewater is in the historic Consumer's Gas building, built in 1853, and the Liberty Grand dates to 1926. We're versed in renovating and managing historical buildings and that historic component is significant to the success of our event spaces.

Liberty Group and a few other companies have shaped trends in the city's meeting and event venues over the years. Tell us about your peers.

Your competitors are part of your community and you respect your competitors. We have great relationships with many chefs in organizations across the city. Oliver & Bonacini is a great organization. INK is a great organization. (See chart, opposite)

We're all Torontonians who have grown up together here. We have huge respect for one

another and the success we've had, because it's a challenging industry. We're the ones who made it through and are still doing well. When we work together to create great events, it's a great city.

Can you give an example?

When people come here and see what we can do in terms of event execution across all the city's venues, they're thrilled.

For example, looking to the NBA All-Star events brought here for the first time ever outside a US city: I think the people who came and hosted the events were floored at how incredibly well organized and executed everything was. Not just from us, but Maple Leaf Sports and Entertainment and what they did with the All-Star Game. The infrastructure, the facilities, the hospitality; it was flawless. I think one of the best they've had.

What's next?

We're really excited about our new steakhouse opening up in Casa Loma. It's been an arduous process to make sure it's done properly. We'll be open by February 2017.



Private lounge at Chase Hospitality Group's Kasa Moto, conceived by Toronto's II BY IV Design.

Elevate your Experience

You know what it takes to truly "wow" event attendees. Now take it up a notch... or five. At the Toronto Congress Centre, we create in superlatives. Consider our expansive facilities, state-of-the-art technology, superb design flexibility and delectable, world-class cuisine. We pride ourselves on starting with the very finest and building from there to deliver truly exceptional events. That's what makes us Canada's leading trade and convention facility.

We truly are Great Experience Makers.® Let us deliver on that promise to you. the TORONTO
CONGRESS
CENTRE



Liberty Group's flagship banquet hall, Liberty Grand. Distillery Events serves private groups in unique, industrial-era venues.

